



Horizon Kinetics Inflation Beneficiaries ETF

Equities for the Full Business Cycle

4th Quarter 2022

Prepared in January 2023



A Resilient Strategy for Sustained Inflation

LONG-TERM INVESTMENT PARADIGM

- The global economy experienced over 30 years of generally low inflation, low and declining (real) interest rates, increasing profit margins and rising productivity. These trends have been **disinflationary** and strongly supportive of financial asset prices.
- These factors are rapidly ending or reversing, which will be **inflationary** on a secular basis for certain markets with structural supply shortages. This is separate and distinct from cyclical inflation experienced during the early part of the post-pandemic economic recovery.
- Critical hard asset industries such as energy, metals, and agriculture have experienced decades of insufficient supply growth, despite resilient and rising demand.
- These dynamics are likely to lead to enduring elevated, albeit volatile, inflation levels

Challenges to Conventional Business Models

- The emergent economic backdrop will challenge companies' abilities to grow revenue in real terms, while also pressuring operating margins as costs increasingly impact operations.
- Various hard asset industries which can benefit are extremely capital intensive (working capital and debt), and achieve low full cycle economic returns

Hard Asset Capital Light Companies

- High profit margins
- Scalability
- Limited debt financing
- Long-life, high-quality asset base
- Strong cash flow generation

Hard Asset, Capital Light



High Quality Businesses for Inflation

A Full-Cycle Investment Strategy



- The industries which are most likely to benefit from a shift towards higher structural inflation are largely cyclical, low return, and have high execution risk.
- We control for this by:
 1. Focusing on the **highest quality assets**
 2. Isolating “**capital light**” business models with low/moderate working capital and debt.
- We combine these attributes against a hybrid valuation methodology to optimize a **full-cycle investment strategy**, which can be held through the inevitable volatility in underlying or broader markets.

INFL Portfolio Construction



Hard Asset, Capital Light Approach

We define a hard asset company as one that earns revenues primarily related to a tangible, finite asset base.

A capital light business model requires lower working capital and debt, while earning higher returns on capital. This facilitates higher compounding of capital over full business cycles.

This is achieved through participation on the upside, but also mitigation of downside risk.

The revenues of a capital light, hard asset business derive directly from the underlying asset, with minimal additional cost structure.

If the price of the resource rises or production volume increases, that's an immediate increase in revenues to the hard asset company. Importantly, almost all of that revenue becomes an increase in pre-tax profits, because there is minimal incremental operating expense. This operating leverage is what differentiates these companies as inflation beneficiaries.

These businesses earn attractive returns at mid-cycle price levels; hence investment success is **not dependent upon higher inflation/rising price levels.**

Direct Beneficiaries

Asset-light companies with direct exposure to inflationary asset(s)

Indirect Beneficiaries

Asset-light companies with indirect exposure to inflationary asset(s)

Opportunistic Beneficiaries

Companies with unique direct exposure to inflationary asset(s), but with moderate asset intensity

Full Cycle Investments That Benefit From Inflation



Capital Light Business Models

Direct

Royalty & Streaming Companies

Royalty/streaming business models can be simplified as earning revenue streams based on the production of 3rd party operators. These businesses have direct exposure to rising commodity prices and production volumes in **energy, base metal, and precious metal** markets, yet with no direct operating costs exposure, high operating margins and longer reserve lives.

Real Estate and Infrastructure Managers

Real Estate and Infrastructure are recognized as having pricing power and benefitting from rising inflation/price levels. However, these assets are capital intensive, and command high valuation multiples which are very sensitive to interest rates. Companies which manage these assets, largely with other investors' capital, can earn high and rising margins throughout a full-cycle, without committing high amounts of capital, or taking on undue interest rate exposure.

Indirect

Transaction Facilitators

These companies earn fees for facilitating transactions, and achieve operating leverage with volume growth, as variable costs are low. Examples include **financial exchanges**, which stand to benefit from trading volume if higher prices drive higher volumes from speculators and hedgers. Similarly, **brokerage firms** have similar unit economics matching buyers and sellers, in industries including insurance, commercial real estate and shipping.

Data & Research Companies

Data/Research companies provide mission critical information and research services to various inflationary end markets operating in the **health care, insurance, energy, metals & mining, automotive and industrial** industries. The proprietary database and research infrastructure established by these companies facilitates high volume growth with minimal variable expense as pricing pressures increase in the end markets.

Opportunistic

Timber

Timber companies have extensive asset bases in the form of timberlands, however the basic harvesting and milling is relatively low cost, as compared to the sale of the finished product. This generates high free cash flow conversion even at modest commodity prices, but materially higher margins during strong pricing cycles which could be driven by low residential housing inventories in developed markets.

Agriculture

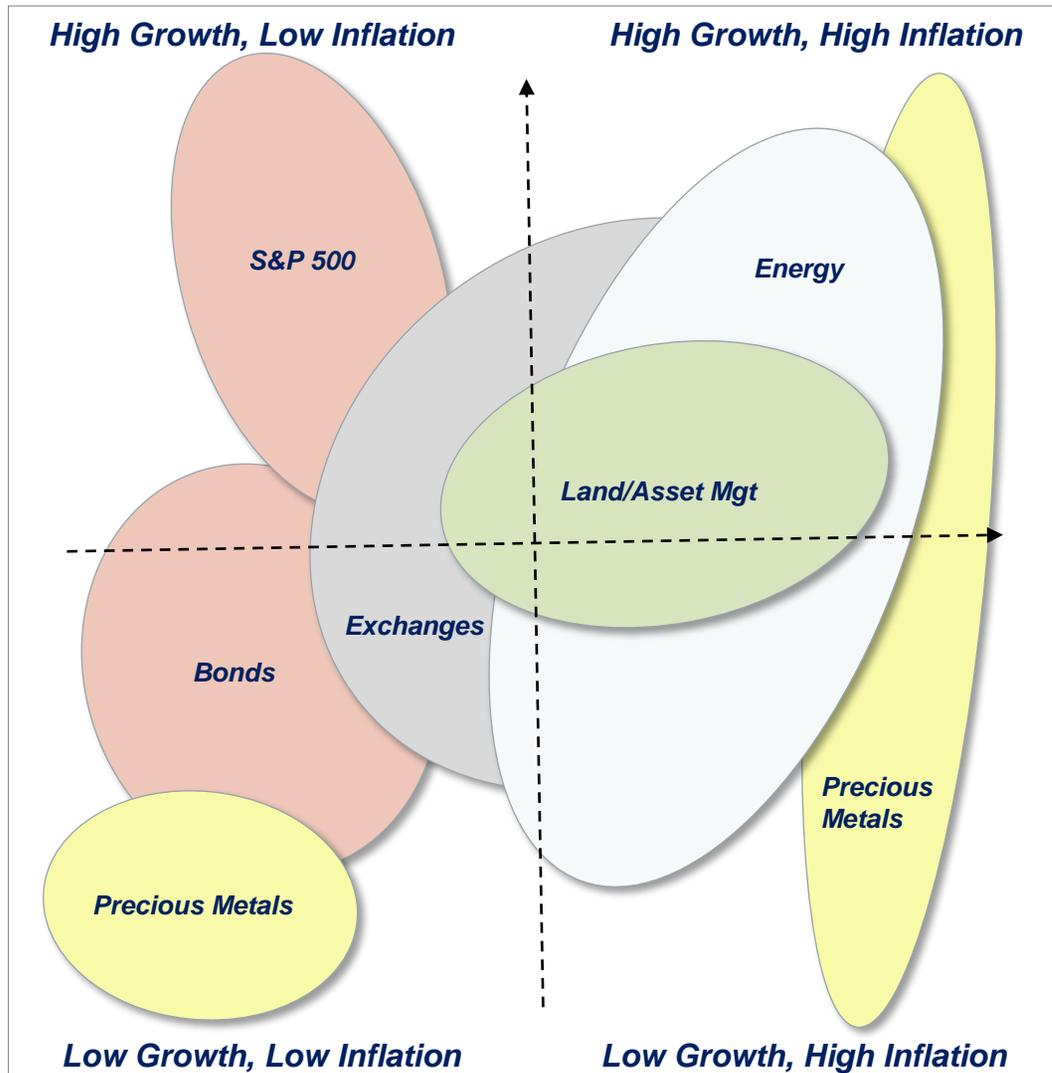
Agricultural demand is growing with global GDP per capita and higher global standards of living, however many companies within the food supply chain are not positioned to benefit from rising prices. **Grain/seed processing** companies are a unique example of scalable "throughput" businesses which can grow profit with pricing.

Portfolio Positioning

Ability to Benefit Under a Variety of Regimes



High Growth



High Inflation

Precious Metals	Benefit from most inflationary scenarios, while also rising as a “store of Value” during risk aversion.
Land/Asset Mgt	Consistent long-term appreciation through various environments.
Energy	Demand inelasticity and supply insufficiency drive strong energy prices in various economic environments.
Exchanges	Throughput rises with nominal economic growth in most environments, with leverage to higher volume during volatility events.

Current Economic & Inflation Backdrop

Shifting Fundamentals have Contributed to Inflation

INFL

Portfolios Must Adapt to the “New Regime”

The inflation levels experienced since mid-2021 have been stubbornly high. Though recent observations show a slowing of the inflation rate, this is calculated of a new, higher price base established since the beginning of the cycle – lower CPI readings do not necessarily correlate to relief for consumers.

We believe that we are in the midst of a persistent, secular inflation cycle, driven by three fundamental shifts in the macroeconomic regime.

- Following decades of increasing globalization of the economy, this trend is now stalling or even reversing. The supply chain disruptions experienced during the COVID-19 pandemic, along with national security considerations, are contributing to the **re-shoring of supply chains**, resulting in higher manufacturing costs.
- Similarly, after decades of exporting inflation by using **cheap labor and resources** in non-OECD countries, we are now competing with those countries for those inputs, further increasing costs.
- **Productivity** gains have stalled. The step function increases resulting from growing adoption of internet technologies have largely played out.

Many of the business models that thrived in the prior regime are highly sensitive to these changes. To be positioned for what is to come, it is necessary to rethink one's investments.



Structural Drivers

- Energy
- Food
- Industrial Metals
- Land
- Infrastructure



Cyclical Drivers

- Used Autos
- Semiconductors
- Capital Goods

Capital Market Returns



Drivers of Previous Decade Returns

	Fed Funds Effective Rate	10 Year Treasury Yield	CPI YoY	PPI YoY	S&P 500 Profit Margin
12/31/2012	0.09	1.76	1.70	1.40	8.32
12/31/2013	0.07	3.03	1.50	1.40	9.60
12/31/2014	0.06	2.17	0.80	-0.60	9.23
12/31/2015	0.20	2.27	0.70	-2.70	8.25
12/31/2016	0.55	2.44	2.10	1.90	8.55
12/31/2017	1.33	2.41	2.10	3.20	9.15
12/31/2018	2.40	2.68	1.90	1.30	10.23
12/31/2019	1.55	1.92	2.30	1.70	9.45
12/31/2020	0.09	0.91	1.40	-0.80	7.36
12/31/2021	0.07	1.51	7.00	12.30	13.13
12/31/2022	4.33	3.87	7.10	10.60	11.14

The past decade described an anomalous period.
A new “normal” is emerging.

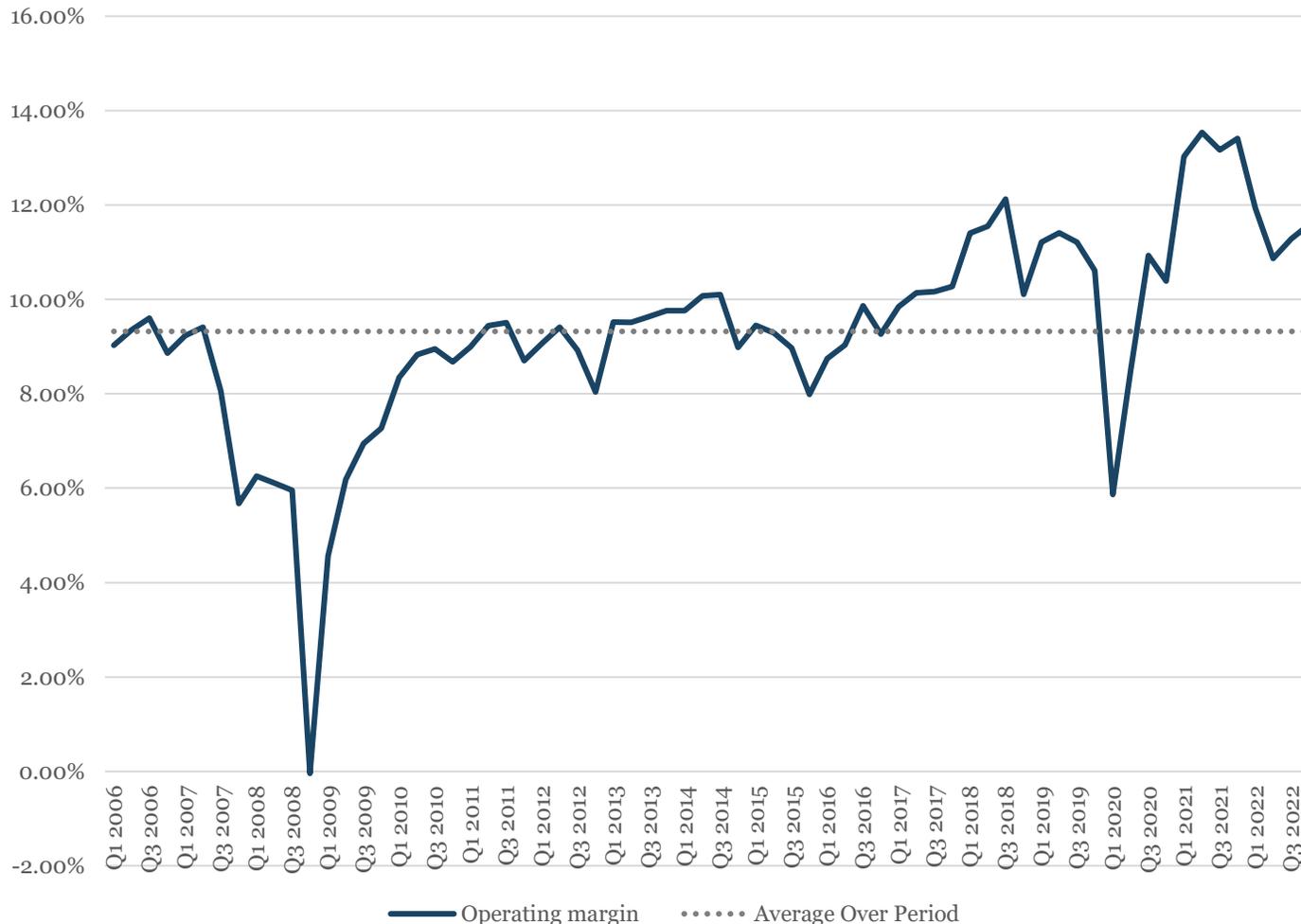
Source: Bloomberg

Inflation & Equities

INFL

Have S&P 500 Profits Margins Peaked?

S&P 500 Operating Profit Margin



The operating profit margin of the S&P 500 Index grew by over 400 basis points as compared to the period preceding the Global Financial Crisis, but has recently contracted.

Margins have been supported by the combination of low inflation and low cost of capital.

As inflation increases, the cost of raw materials and labor/services, profit margins are being pressured – at the same time that cost of capital is rising (i.e. higher interest rates).

Source: www.spglobal.com

Basis points: Basis points are a common unit of measure for percentages in finance. One basis point is equal to 1/100th of 1%.

Past performance is no guarantee of future results. Indexes are unmanaged and it is not possible to invest in them directly.

Rising Debts Funding Rising Deficits



The Growing Interest Burden

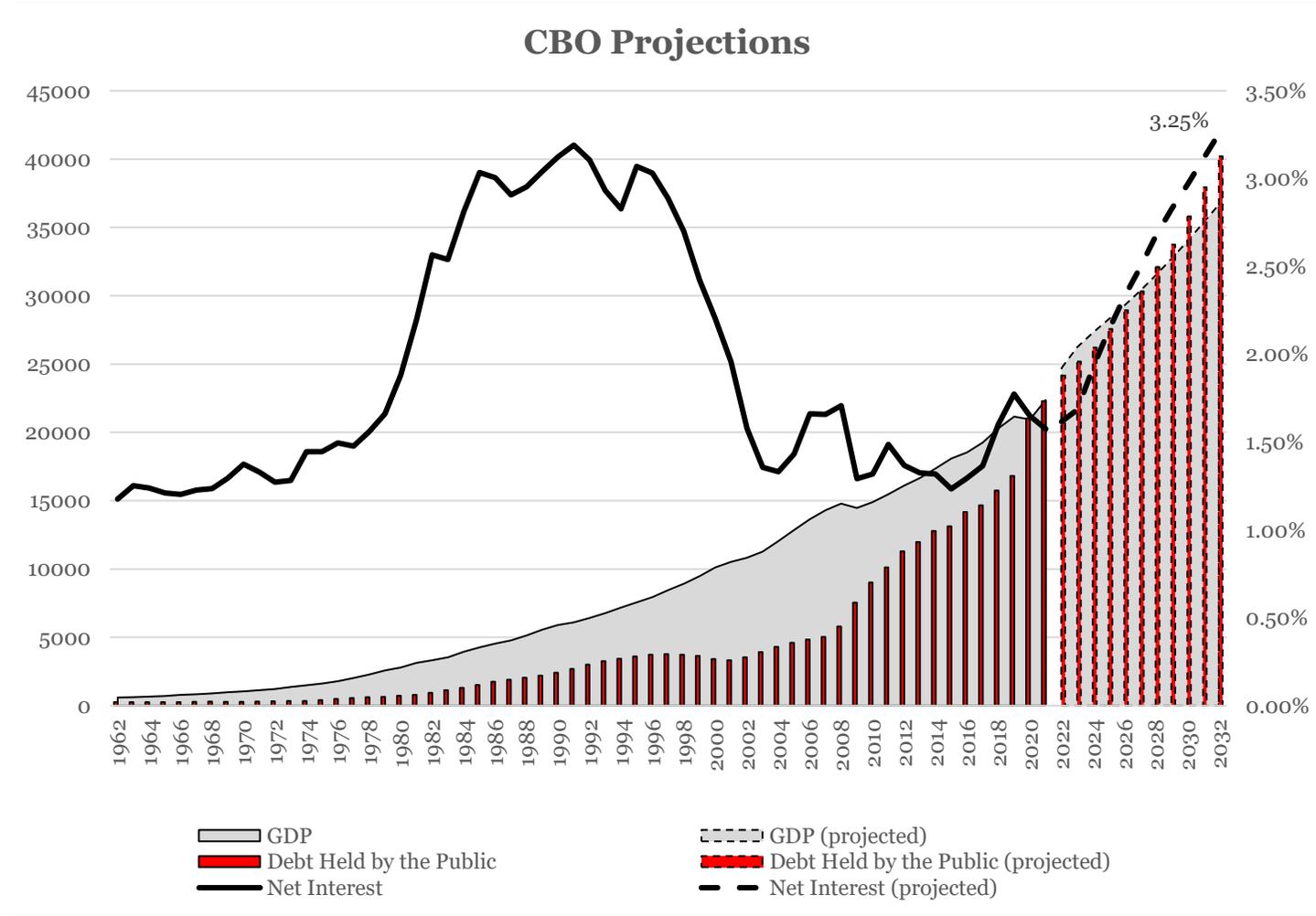
Net Interest outlays are expected to reach **\$1 trillion by 2030**.

As debt rolls over, the problem becomes two-fold:

1. Higher debt levels
2. Higher average rates

The size of the debt and its rate of increase are now beyond the ability of the economy to outgrow.

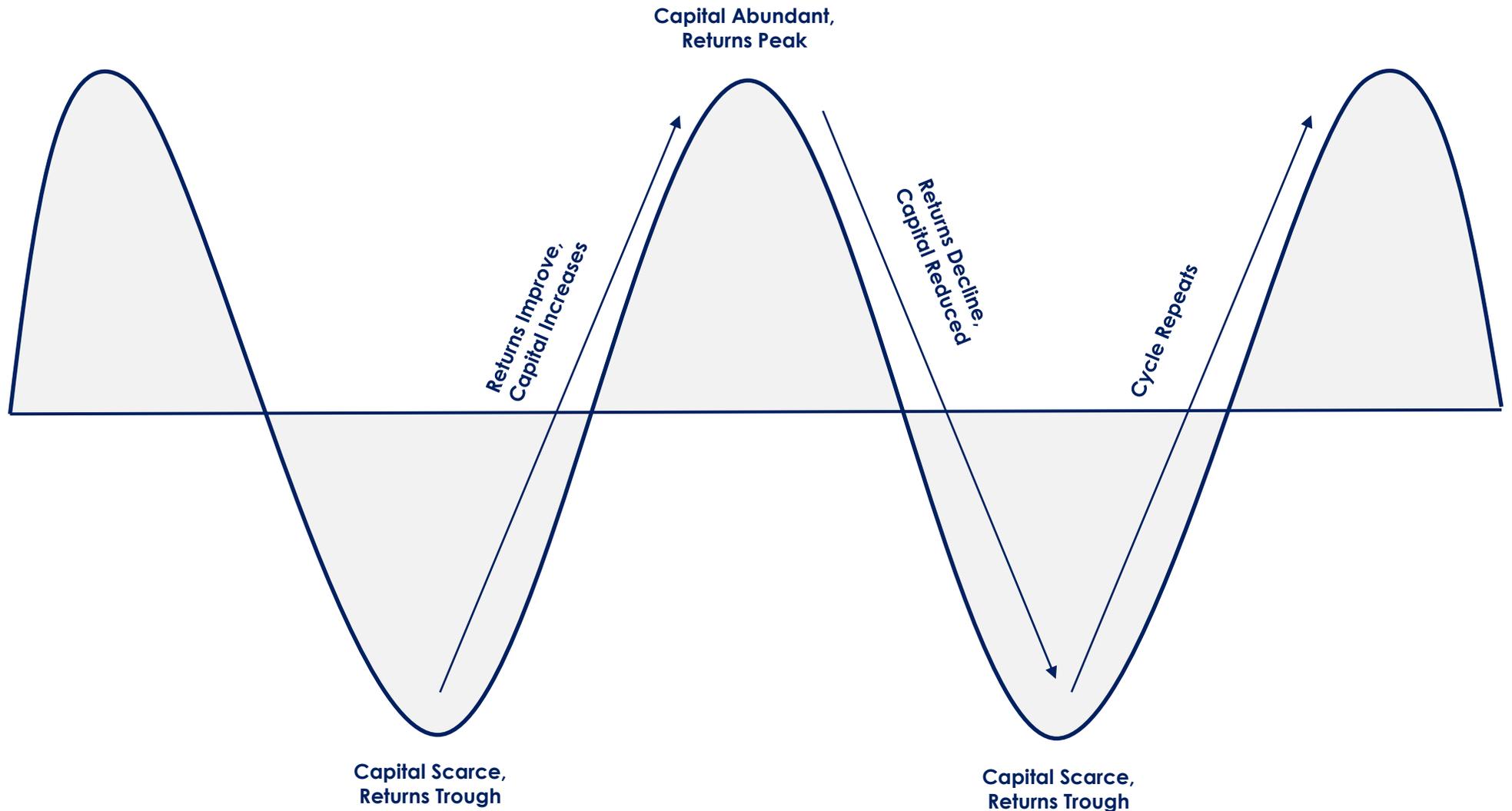
The government cannot fund itself without higher debt issuance, which if purchased by the Central Bank will result in inflationary money supply growth.



Source: Congressional Budget Office

Capital Cycle Theory

Hard Assets

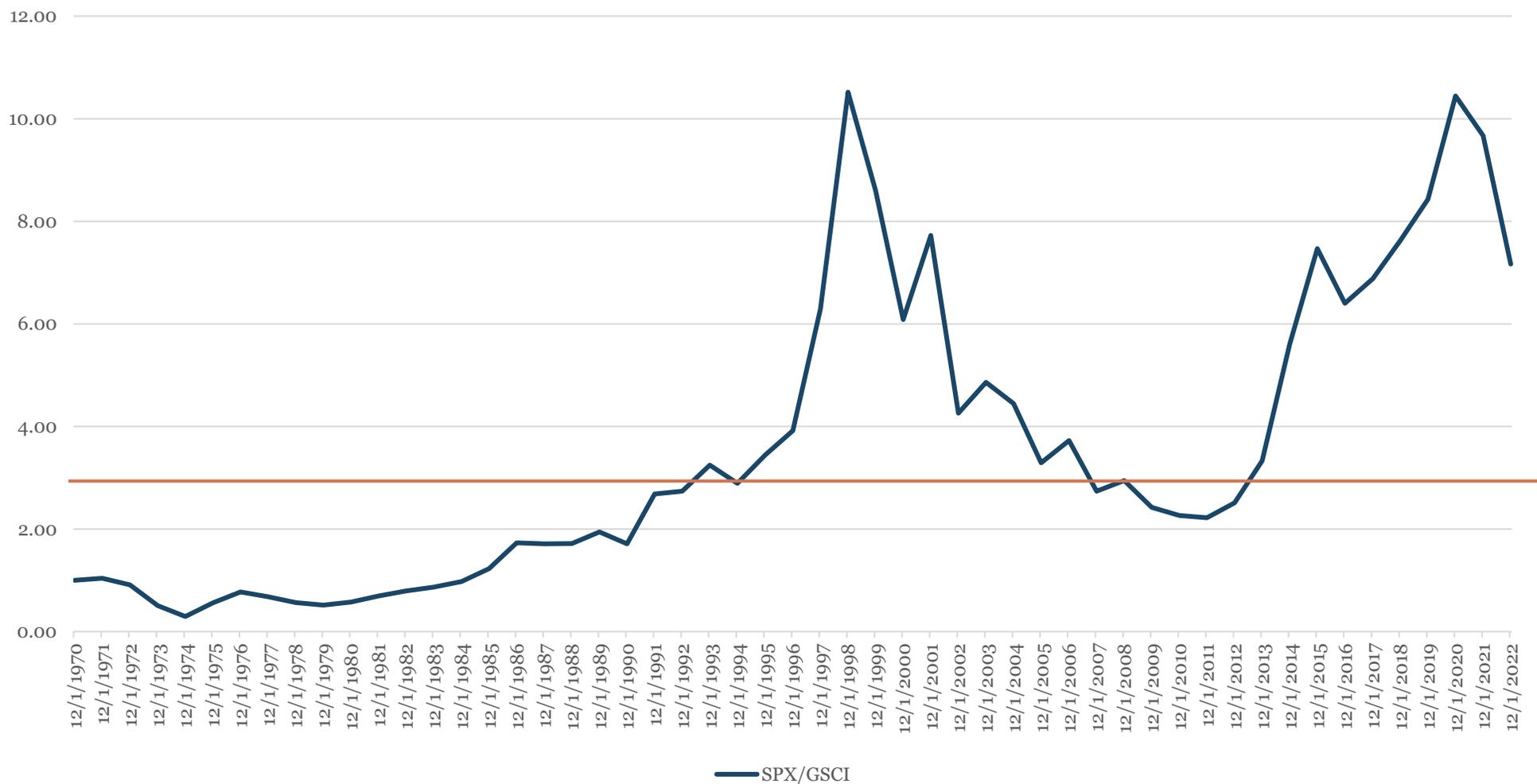


Capital Cycle

Hard Assets / Equity Cycle



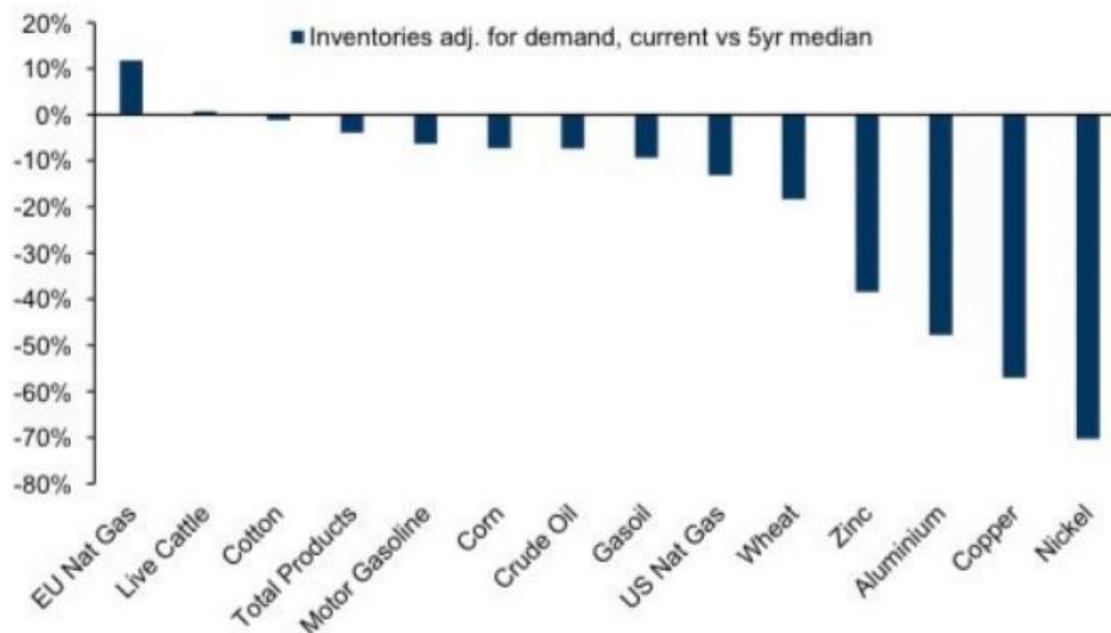
Equities/Commodities Ratio



Source: Bloomberg, S&P 500 Price Index vs S&P GSCI Spot Index



Exhibit 12: Inventories in almost all markets are significantly below the 5-year median and at risk of depletion



Source: Bloomberg, USDA, EIA, Wind, Goldman Sachs Global Investment Research

Structural inflation is likely to persist for many years given supply shortages that are not being addressed today. Federal Reserve policies are aimed at reducing inflation simply through demand reduction. This is likely to reduce discretionary **cyclical inflation** drivers such as semiconductors, capital goods, automobiles, etc.

Commodity (spot) prices are set based on discrete supply/demand balances at specific periods of time.

However, longer-term pricing is set based on demand relative to **inventory**. Current inventories are critically low relative to 5-year averages.... As China appears to be restimulating its economy.

Case Studies

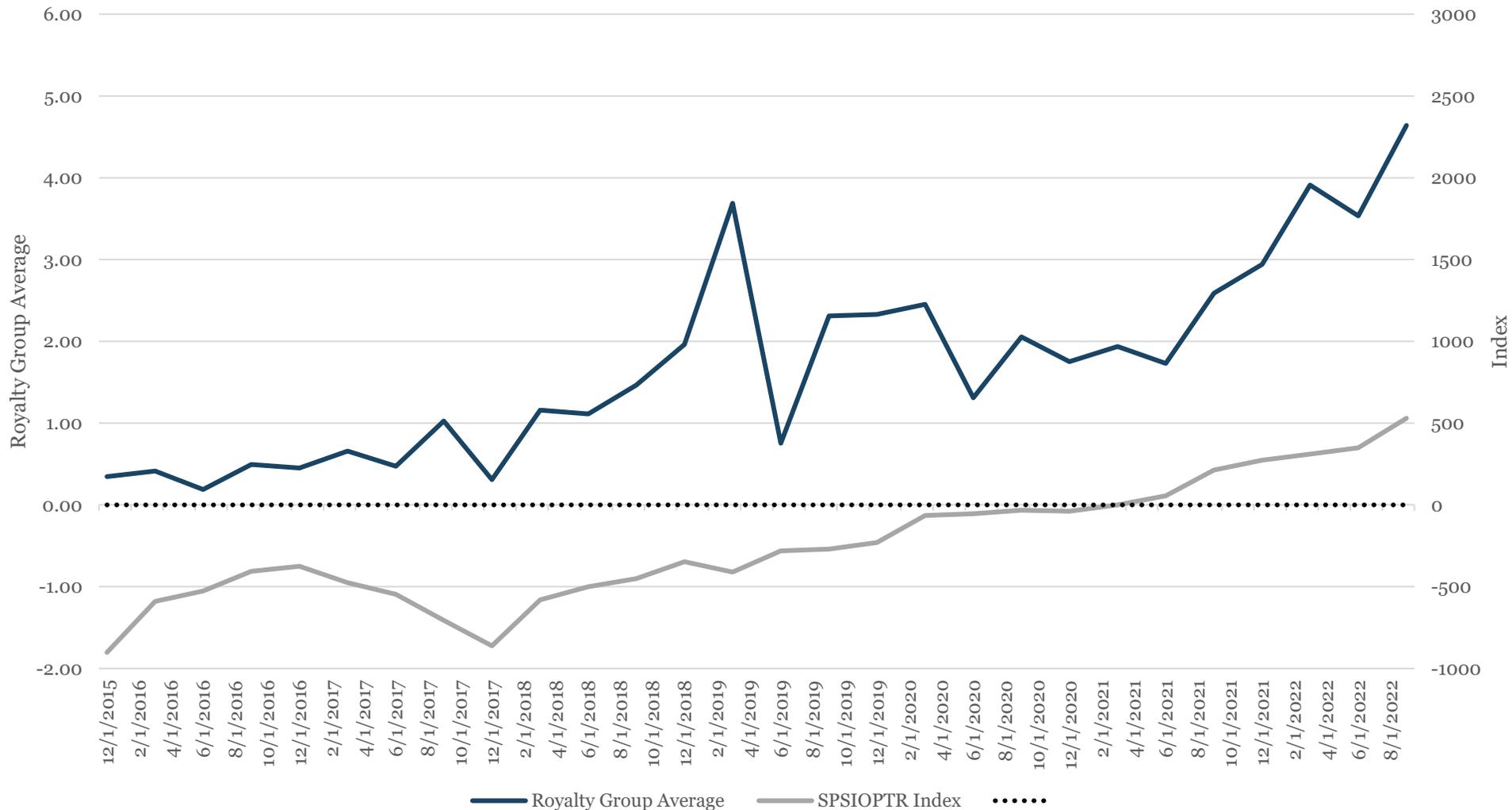
Hard Asset, Capital Light Investing Through Cycles

Full-Cycle Royalty Operating Income – Direct Beneficiaries



Oil and Gas

Free Cash Flow/Basic Share (quarterly)



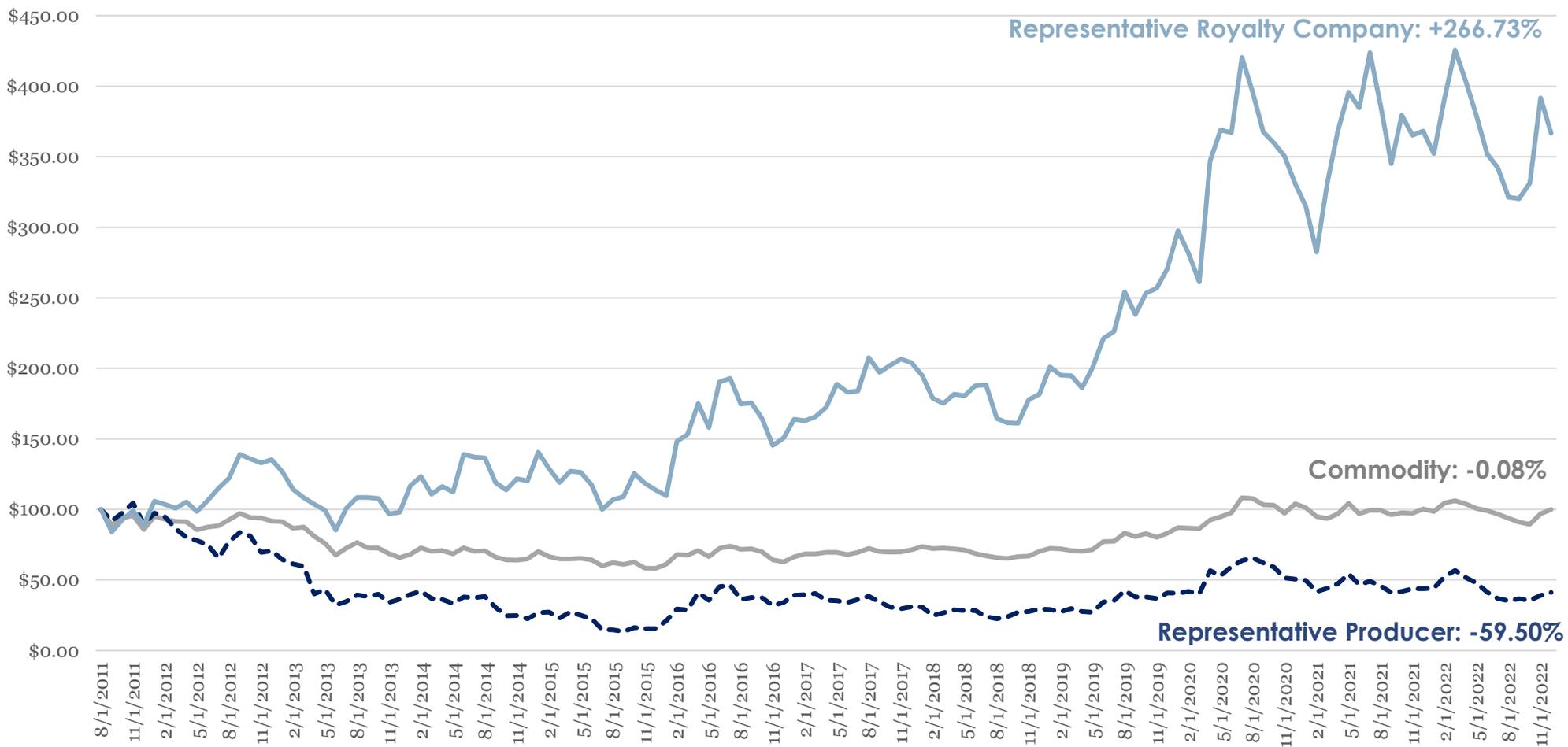
Source: Bloomberg, Royalty Group consists of Texas Pacific Land Corp, Black Stone Minerals LP, Viper Energy Partners LP, and PrairieSky Royalty Ltd.

Full-Cycle Royalty Returns – Direct Beneficiaries



Gold

Gold v. Gold Producer v. Royalty Company



Gold – Previous Cycle Peak Aug 2011

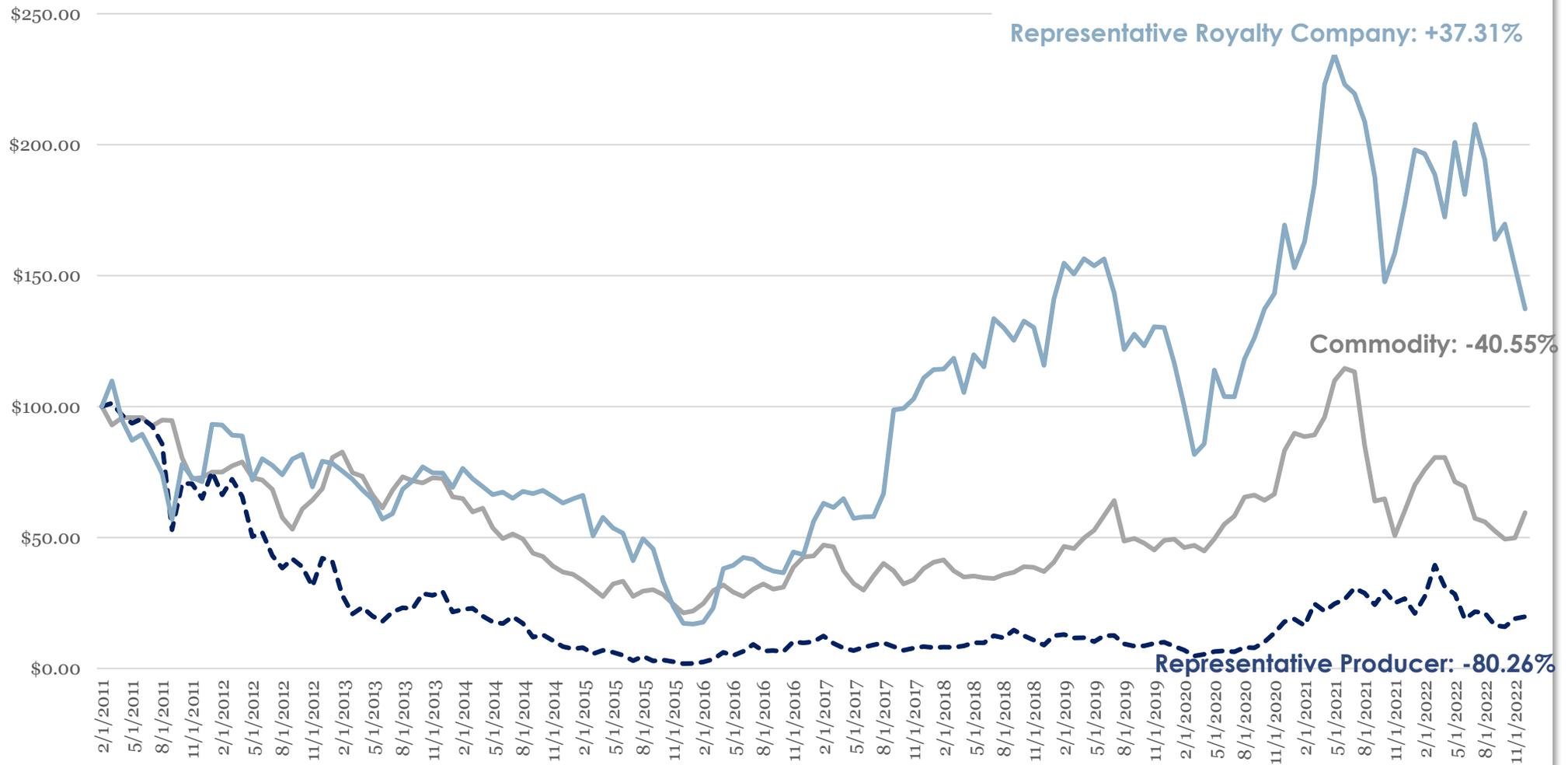
Source: Bloomberg, Normalized to a 100 base

Full-Cycle Royalty Returns - Direct Beneficiaries



Iron Ore

Iron v. Iron Producer v. Royalty Company



Iron - Previous Cycle Peak Feb 2011

Source: Bloomberg, Normalized to a 100 base

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Global Securities Exchanges – Indirect Beneficiaries



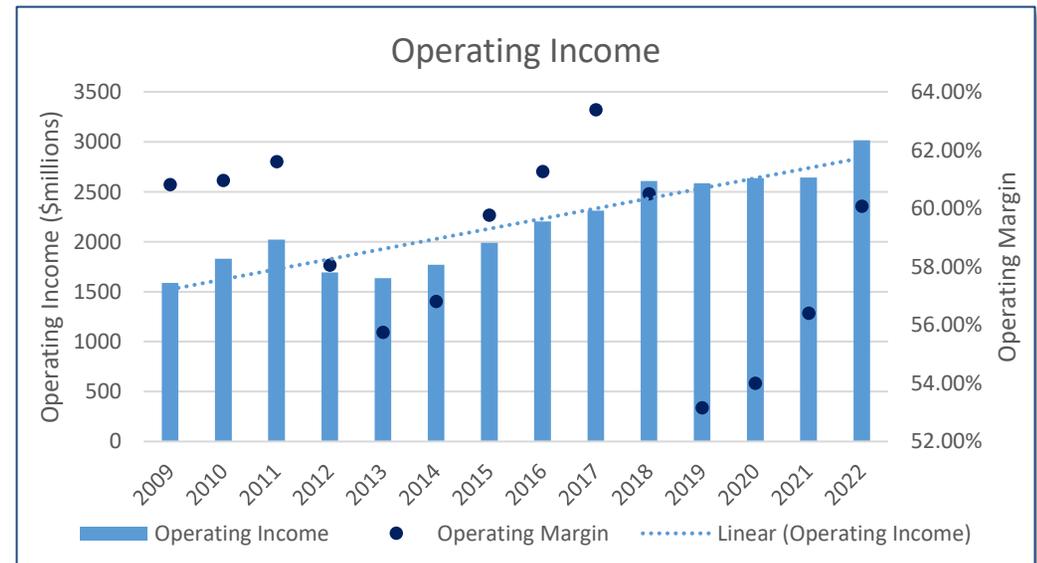
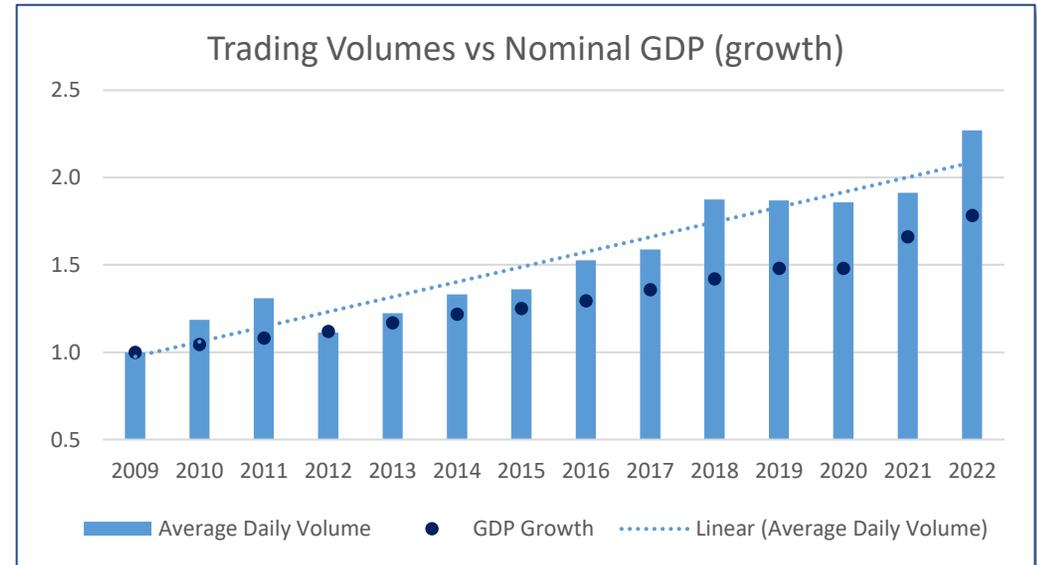
Leading Derivatives Exchange

Average daily volumes have grown in excess of GDP, as primary drivers are linked to both economic activity and expected volatility.

Heightened uncertainty provides an additional lever of upside in excess of the market activity these exchanges service.

Margins remain consistently high, as operating expenses are relatively fixed.

Once breakeven has been reached, each dollar of additional activity can flow to the bottom line.



Source: Bloomberg, Company Reports, St. Louis Fed

Why INFL?



Quality Exposure to Price Levels

High Quality Businesses

The Fund's emphasis on hard asset, capital light businesses results in high operating margins, operating leverage and minimal debt through full business cycle.

Durable Assets

The asset base of the companies have long reserve lives, which maximizes the benefits of rising underlying prices, while limiting the sensitivity to reinvestment costs.

Attractive Valuations

INFL has higher and rising profits, a lower valuation, less debt and faster sales growth compared to the S&P 500 Index *(see slide 23)*.

Non-Binary Returns

The return profile of the companies in the Fund do not require higher prices and earn attractive returns under current conditions. However, returns are incrementally higher under certain rising price environment.

Diversification

Major global equity indexes have little to no exposure to these sub-industries and specific companies in the Fund. This exposure provides high quality diversification to traditional asset allocations.

Inflation Beneficiaries Fund

Performance and Portfolio Data

INFL Overview



An Active Approach to Inflation Risk

FUND DESCRIPTIONS

Investment Objective:

The Horizon Kinetics Inflation Beneficiaries ETF (the "Fund") seeks long-term growth of capital in real (inflation-adjusted) terms.

Strategy:

An actively-managed ETF that seeks to provide positive real investment returns in an inflationary macroeconomic environment. The Fund seeks to achieve this by investing in the public equity securities of profitable businesses which we believe are also inflation beneficiaries with scalable, economically resilient business models.

Portfolio Managers:

James Davolos – 17 years of investment experience

Peter Doyle – 37 years of investment experience

Steven Bregman – 37 years of investment experience

FUND DETAILS

Ticker/CUSIP	INFL/53656F623
Inception Date	January 12, 2021
Expense Ratio	0.85%
Total Net Assets	\$1,277,360,760 (as of 12/30/22)
Index Tracked	None (Active ETF)
Issuer	Foreside Fund Services, LLC
Stock Exchange	NYSE Arca

The performance data quoted represents past performance. Past performance does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when sold or redeemed, may be worth more or less than their original cost and current performance may be lower or higher than the performance quoted. Performance current to the most recent month-end can be obtained by calling (800) 617-0004.

Short term performance, in particular, is not a good indication of the fund's future performance, and an investment should not be made based solely on returns. Returns beyond 1 year are annualized. A fund's NAV is the sum of all its assets less any liabilities, divided by the number of shares outstanding. The market price is the most recent price at which the fund was traded.

PERFORMANCE HISTORY

As of 12/31/2022	QTD	YTD	1 Year	Since Inception
Total Return % (Price) ¹	13.4	2.6	2.6	14.0
Total Return % (NAV)	13.0	2.6	2.6	13.9
MSCI ACWI All Cap	9.8	-18.4	-18.4	-2.9
S&P GSCI	3.4	26.0	26.0	31.0
S&P US Treasury TIPS	1.1	-10.5	-10.5	-3.0

¹ 1/11/2021 End-of-Day Price is based on NAV due to lack of transaction volume

TOP 10 HOLDINGS

Total Top 10 (%)	46.7
Texas Pacific Land Corporation	6.3
Archer-Daniels-Midland Company	5.5
PrairieSky Royalty Ltd	5.3
Viper Energy Partners LP	5.3
Sitio Royalties Corp Ordinary Shares - Class A	4.8
Glencore plc	4.2
Franco-Nevada Corporation	4.0
Wheaton Precious Metals	4.0
Deutsche Boerse AG	3.7
Intercontinental Exchange, Inc.	3.6

Holdings are subject to change without notice



Superior and Improving Fundamentals

12/31/2021

12/30/2022

Category	Statistic	INFL	S&P 500*	INFL	S&P 500*
Profitability	Profit Margin	28.07%	20.19%	29.23%	18.18%
	Operating Margin	38.09%	24.98%	42.58%	23.56%
Valuation/Growth	Price/Earnings	19.24	25.26	13.71	18.06
	Price/Free Cash Flow	13.57	22.94	12.79	16.59
	1-Year Sales Growth	28.47%	14.27%	32.56%	13.65%
Leverage	Debt/Assets	17.09%	30.29%	17.32%	30.60%

INFL Progression v S&P 500

Higher, Growing Margins ✓

Lower Valuation ✓

Higher Sales Growth ✓

Lower Debt ✓

*iShares Core S&P500 ETF used as a proxy for the S&P 500 Index.

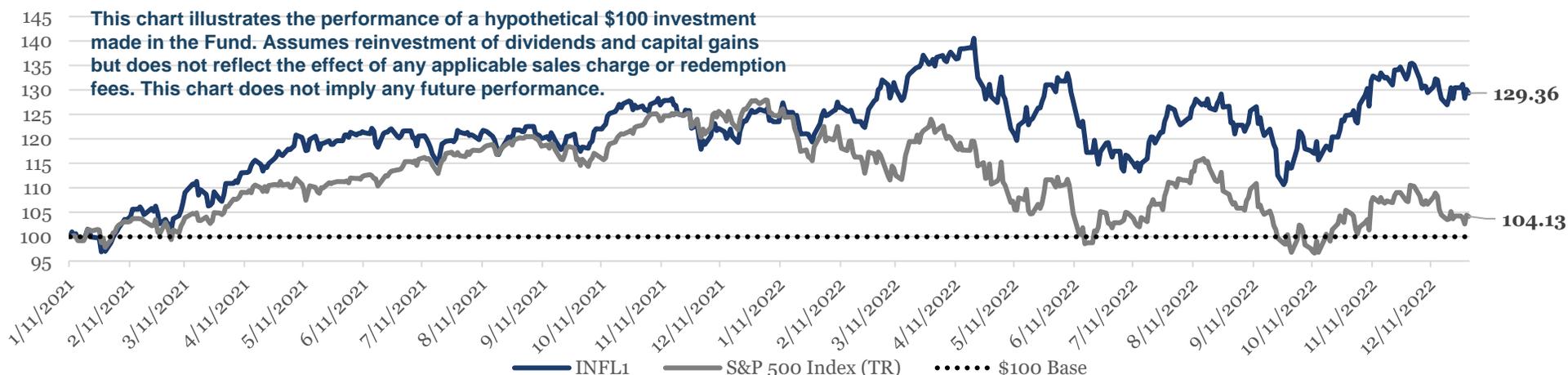
Weighted Avg: Profit Margin, Operating Margin, Debt/Assets. Margin data excludes anything over +/-100%

Weighted Harmonic Avg: Price/Earnings, Price/Free Cash Flow

Index Method: 1-Year Sales Growth

Growth of \$100

This chart illustrates the performance of a hypothetical \$100 investment made in the Fund. Assumes reinvestment of dividends and capital gains but does not reflect the effect of any applicable sales charge or redemption fees. This chart does not imply any future performance.



Source: Bloomberg

¹ 1/11/2021 End-of-Day Price is based on NAV due to lack of transaction volume

Resources

[Holdings](#)

[INFL 2022 Semi-Annual](#)

[Letter](#)

INFL Presentation

[INFL Factsheet](#)

[INFL Prospectus](#)

[INFL Summary Prospectus](#)

[Annual Webinar Replay](#)

In the Press

- James Davolos on ETF Rundown with Vince Molinari (December 2022) [Watch](#)
- James Davolos on TD Ameritrade Network - Horizon Kinetics Inflation Beneficiaries ETF (INFL): Stocks That Do Well During Inflation (Recorded on 12/15/2022) [Watch](#)
- Murray Stahl on Grant's Interest Rate Observer: Inflation's got legs (Originally Published 8/5/2022) [View PDF](#)
- Value Investor Insight - Right Place, Right Time [View PDF](#)
- INFL in Grant's Interest Rate Observer: Inflation Repellent Review (Originally Published 1/21/2022) [View PDF](#)
- Horizon Kinetics Inflation Beneficiaries ETF (INFL) Webinar Replay (Event Date: 2/2/2022) [Watch](#)
- Horizon Kinetics Closing Bell January 7, 2022 [Watch](#)
- How to Potentially Benefit from Rising Inflation through Equities – CFRA Research [Watch](#)
- ETF.com features INFL with discussion by Portfolio Manager James Davolos By Todd Rosenbluth [Read More](#)
- James Davolos On Protecting Yourself Against A Paradigm Shift In Inflation (Originally Published February 24, 2021) [Listen](#)

Horizon Kinetics, LLC

Investing Differently Since 1994

Firm Overview

At a Glance



Horizon Kinetics LLC

- Independent, employee owned, serving clients since 1994.
- \$8.0 billion in firm-wide assets under management¹.
- 75 employees.
- Offices in New York City, White Plains, NY and Summit, NJ.

Stable, tenured investment team

- Co-Founders investing together for over 30 years.
- 21 Investment Professionals with an average tenure of 18 years with the firm and 30 years in the industry.

Dedicated Culture

- Committed exclusively to investment research and portfolio management across the capital structure.
- Independent publisher of research for institutional investment community since 1995.
- Adhering to a research-intensive, time-tested fundamental investment philosophy.
- Institutional quality client service and operations infrastructure.

Investment Approach

- Independent Thinking
 - Primary source data driven process.
 - Research analysts culturally guided to overcome confirmation biases and data availability errors.
- Opportunity
 - Seek above market returns with reduced chances of loss by capturing high discount rates associated with the “Equity Yield Curve.”
 - Earn returns of underlying fundamental business and potential narrowing of discount rate.
- Focus
 - Research team and process organized around attributes associated with long-term excess returns.
 - Seek to avoid the permanent loss of capital.
- Differentiated
 - Philosophy and process lead us to explore lesser researched and less frequently trafficked investments.
 - High active share² by design.
- Discipline
 - Portfolio Managers and Research Analysts must write logical, clear and understandable investment theses that withstand internal and external scrutiny.
- Patience
 - Capturing long-term excess returns requires commitment.

¹ As of December 31, 2022

² Active share is a measure of the percentage of holdings in a portfolio that differ from a benchmark index. It is calculated by taking the sum of the differences of the weight of each holding in the portfolio and the weight of each holding in the benchmark index and dividing by two. Active share is measured against the strategy's primary benchmark.

Firm Overview



Strategy and Client Type Overview

Firmwide Assets Under Management¹ **\$8.0 B**

Separately Managed Accounts² **\$3.8 B**

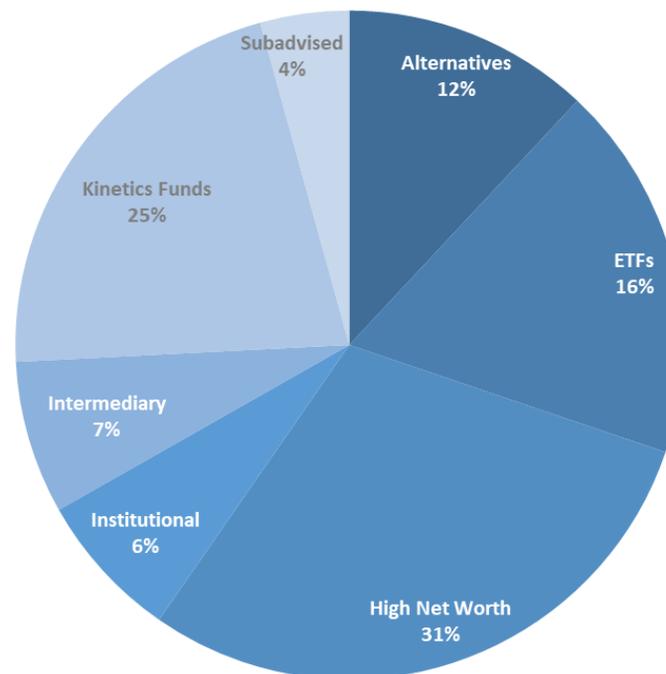
- Equities
- High-Yield
- Opportunistic Investments, i.e. Distressed Debt

Kinetics Mutual Funds and Active ETF³ **\$3.2 B**

- Broad Markets
- Specialty Markets
- Income-Related
- Inflation Beneficiaries

Alternative Investments* **\$1.0 B**

Client Assets by Type¹



*Alternative Investment values are based on previous month end fund administrator values. Additional information available upon request for qualified investors.

¹AUM and client type as of 12/31/2022

²Includes assets in customized portfolios, other strategies developed for intermediaries, and sub-advised assets.

³Kinetics Mutual Funds, Inc. ("Kinetics Funds") are distributed by Kinetics Funds Distributor LLC ("KFD"), an affiliate of Horizon Kinetics LLC. KFD is not affiliated with the Kinetics Funds.

⁴Includes individual client accounts through intermediaries. The Horizon Kinetics Inflation Beneficiaries ETF (INFL) is distributed by Foreside Fund Services, LLC ("Foreside"). Foreside is not affiliated with INFL or Horizon Kinetics LLC or its subsidiaries.

You should consider the investment objectives, risks, charges and expenses of the mutual funds carefully before investing. For a free copy of the mutual funds' prospectus, which contains this and other information, visit our website at www.kineticsfunds.com or call 1-800-930-3828. You should read the prospectus carefully before you invest.



Murray Stahl

Chairman, Chief Executive Officer, Chief Investment Officer

Murray is Chief Executive Officer, Chairman of the Board of Horizon Kinetics and is a co-founder of the Firm. He has over thirty years of investing experience and is responsible for overseeing the Firm's proprietary research. Murray serves as the Firm's Chief Investment Officer, and chairs the Firm's Investment Committee, which is responsible for portfolio management decisions across the entire Firm. He is also the Co-Portfolio Manager for a number of registered investment companies, private funds, and institutional separate accounts. Additionally, Murray is the Chairman and Chief Executive Officer of FRMO Corp. He is a member of the Board of Directors of the Minneapolis Grain Exchange, the Bermuda Stock Exchange, and Texas Pacific Land Corporation. Prior to co-founding the Firm, Murray spent 16 years at Bankers Trust Company (1978-1994) as a senior portfolio manager and research analyst. As a senior fund manager, he was responsible for investing the Utility Mutual Fund, along with three of the bank's Common Trust Funds: The Special Opportunity Fund, The Utility Fund, and The Tangible Assets Fund. He was also a member of the Equity Strategy Group and the Investment Strategy Group, which established asset allocation guidelines for the Private Bank. Murray received a Bachelor of Arts in 1976, a Masters of Arts in 1980 from Brooklyn College, and an MBA from Pace University in 1985.

Peter Doyle

Managing Director, President of Kinetics Mutual Funds, Inc.

Peter is a Managing Director and co-founder of the Firm. He is a senior member of the research team, and a member of the Investment Committee and the Board. Peter is a Co-Portfolio Manager for several registered investment companies, private funds, and institutional separate accounts. He is also responsible for oversight of the Firm's marketing and sales activities and is the Vice President of FRMO Corp. Previously, Peter was with Bankers Trust Company (1985-1994) as a Senior Investment Officer, where he also served on the Finance, Utility and REIT Research sub-group teams. Peter received a BS from St. John's University and an MBA from Fordham University.

Steven Bregman

President

Steven is the President of Horizon Kinetics and is a co-founder of the Firm. He is a senior member of the Firm's research team, a member of the Investment Committee and Board, and supervises all research reports produced by the Firm. As one of the largest independent research firms, Horizon Kinetics focuses on structurally inefficient market sectors, including domestic spin-offs, global spin-offs (The Spin-Off Report and Global Spin-Off Report), distressed debt (Contrarian Fixed Income) and short sale candidates (Devil's Advocate), among others. Horizon Kinetics has also taken an interest in creating functionally improved indexes, such as the Spin-Off Indexes and the Wealth Indexes (which incorporate the owner-operator return variable). Steve is also the President and CFO of FRMO Corp., a publicly traded company with interests in Horizon Kinetics and is a member of the Board of Directors of Winland Electronics, Inc. He received a BA from Hunter College, and his CFA® Charter in 1989. Steve has authored a variety of papers, notably "Spin-offs Revisited: A Review of a Structural Pricing Anomaly" (1996) and "Equity Strategies and Inflation" (2012).

James Davolos

Portfolio Manager

James joined the Firm in 2005 and currently serves as Co-Portfolio Manager for the Inflation Beneficiaries ETF (INFL), the Internet Fund as well as several private funds and institutional separate accounts. He began his investment career with the Firm in 2005, as a member of the trading desk and joined the investment team in December 2006. James began his tenure on the investment team as a generalist analyst covering investment and research opportunities for various strategies managed by the Firm. James received a BBA in Finance from Loyola University in Maryland, and an MBA from New York University.



Alun Williams

Chief Operating Officer

Alun joined the Firm in 2009 and, after 12 years as the firm's Director of Trading and Operations, took over the role of Chief Operating Officer in 2021. As Chief Operating Officer, Alun is responsible for overseeing daily operations and administrative functions for Horizon Kinetics. Prior to 2009, Alun was at Goldman Sachs where he was the head of GSAM Operations Salt Lake City. Alun joined Goldman Sachs in 1996 and in his time there held a number of operational and control positions within the equity, private wealth and asset management divisions. Alun received a BSc in Business Administration from Bath University, England.

Andy Parker

Managing Director

Andy joined the Firm in 2019 and is responsible for product development, cultivating private client relationships, and assisting in the implementation of the Firm's investment views. He has worked as an investment professional for over 30 years. Prior to joining the Firm, among other roles, Andy served as Chief Portfolio Strategist at Lazard Wealth Management, Director of Quantitative Strategies at Bessemer Trust Company and as Portfolio Manager/Director-Securitized Products for Credit Suisse Asset Management. Earlier in his career Andy worked for Morgan Stanley, Drexel Burnham Lambert and Salomon Brothers. He currently serves as a Member of the Board of Trustees of his alma mater, Gettysburg College. He is also a Chartered Alternative Investment Analyst (CAIA) and holds the Series 7 and 65 securities licenses.

Alan Swimmer

Managing Director

Alan joined the Firm in 2018 and is responsible for conducting research for the Firm with a focus on exchange related investment opportunities. Previously, he was a Managing Director at Environmental Financial Products, a Derivatives Exchange Incubator, and immediately prior to that, he was President of Prescient Ridge Management, a Commodity Trading Advisor. Alan has spent over 28 years in various senior roles in institutional futures and options businesses including as Head of North American Sales at JP Morgan, Head Of Futures at Bear Stearns, and Manager of the Chicago Institutional Futures Business for Citibank. He has held Board of Directors positions at RMG Networks and with The Minneapolis Grain Exchange. He is currently the Executive Vice Chair of the Alumni Board of Governors, and a Trustee of, Washington University in St. Louis, where he received a B.A. in Psychology.

Jay Kesslen

General Counsel, Managing Director

Jay joined the Firm in 1999 and currently serves as General Counsel, Managing Director, and is a member of the Board. He oversees all aspects of the Firm's legal affairs, advises on all material compliance matters, and is responsible for the Firm's corporate governance. Jay is the Firm's Anti-Money Laundering Officer and also serves as a Director for several private funds managed by subsidiaries of the Firm. He is also Vice President and Assistant Secretary for Kinetics Mutual Funds, Inc., a series of U.S. mutual funds managed by Kinetics Asset Management LLC, a subsidiary of the Firm. Jay also serves as the General Counsel of FRMO Corp., a publicly traded company. Jay holds a BA in Economics from the State University of New York at Plattsburgh (cum laude) and a JD from Albany Law School.

Russell Grimaldi

Chief Compliance Officer, Associate General Counsel

Russ joined the Firm in 2005 and currently serves as the Chief Compliance Officer and Associate General Counsel. He oversees the Firm's compliance program and supports all legal and regulatory functions. Russ has substantial experience with the rules and regulations governing the investment management industry and is a frequent speaker at various industry events. He is also a member of several of the Firm's operating committees and is the Anti-Money Laundering Compliance Officer for the Firm's offshore private funds. Russ holds a BA in Legal Studies from Quinnipiac University (cum laude) and a JD from Albany Law School.

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Important Risk Disclosures



Please consider carefully a fund's investment objectives, risks, charges and expenses. For this and other important information, obtain a statutory and summary prospectus by contacting 646-495-7333. Read it carefully before investing.

Past performance is not a guarantee of future returns and you may lose money. Opinions and estimates offered constitute our judgment as of the date made and are subject to change without notice. This information should not be used as a general guide to investing or as a source of any specific investment recommendations.

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The Fund is non-diversified, meaning it may concentrate its assets in fewer individual holdings than a diversified fund. Therefore, the Fund is more exposed to individual stock volatility than a diversified fund. The Fund invests in foreign securities which involve greater volatility and political, economic and currency risks and differences in accounting methods. These risks are greater for investments in emerging markets. The S&P 500 Index is a broad based index intended to show the performance of the 500 largest companies listed on stock exchanges in the United States.

The Fund may invest in the securities of smaller and mid-capitalization companies, which may be more volatile than funds that invest in larger, more established companies. The fund is actively managed and may be affected by the investment adviser's security selections. Diversification does not assure a profit or protect against a loss in a declining market.

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The MSCI ACWI All Cap index is a free float weighted equity index.

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